DETERMINING THE EFFICIENT MANAGEMENT SYSTEM FOR A SPECIALIZED TRANSPORT ENTERPRISE

Purpose. To identify the efficient management system for a specialized transport enterprise in terms of the varied demand owing to the parameter optimization and cost reduction.

Methodology. An approach to identify management system of the specialized transport enterprise has been proposed relying upon the system analysis principles and upon the apparatus of queuing theory. Construction of the regression models involved formalization of expenditures connected with order servicing, while a level of the parameter system effect on the estimated figure was determined using regression analysis.

Findings. Analysis of the theoretical evidence has shown that despite the numerous developed approaches intended to improve management systems for enterprises of different branches, which propose modern methods and models, it is required to develop absolutely cost-effective and adaptive procedure to determine the efficient management system for a specialized transport enterprise. An approach determining such an efficient management system exemplified by a business unit of Illich Iron & Steel Works PJSC (Mariupol) has been proposed. Its implementation anticipates two levels: in terms of service parameters, and in terms of expenditures connected with order service of the enterprise. For the purpose, a mathematical model of such an order service system has been developed. The model takes into consideration various probability factors (i.e. ordering moments, service period, and others). Moreover, service costs have been formalized to identify optimum conditions. Values of the latter and influence parameters have been applied to develop regression models in the power form with a nonzero coefficient. The models will help identify online optimum service conditions and make managerial decisions concerning variation of the number of repair crews, vehicles, and so on.

Originality. For the first time, the paper proposes an approach as for the determination of the efficient management system for a specialized transport enterprise based upon a queuing theory taking into consideration a system analysis in the interaction between production enterprises and transport ones. Moreover, forecast models are developed concerning expenditures connected with order service of mining and metallurgical companies depending upon the number of crews, service time variations and the order quantities.

Practical value. The approach is the theoretical background to improve interaction between the specialized transport enterprises, and mining and metallurgical companies. The models may be used to develop efficient management system relying upon determination of ratio number of repair crews and vehicles at a motor transport enterprise; in turn, that will help to reduce expenditures connected with the resource use.

Keywords: management system, specialized transport enterprise, queuing theory, costs

Introduction. Service of the primary production of mining and metallurgical enterprises needs the development of the effective system for activities of the specialized transport enterprises granting transport facilities as for delivery of repair crews with equipment, repairing means, and spare parts. The above-mentioned involves rapid response and fast arrival to a client. Functional complexity of the system, its high dynamics and probabilistic nature of its processes need a scientific approach to solve the problems of efficient operation.

Early in the year of 2013, Ukrainian mining and metallurgical complex involved almost 800 large and small enterprises and organizations, including 19 large smelting integrated works and plants; 12 pipe factories; more than 20 hardware plants; and more than 100 scrap-recycling enterprises localized within four economic clusters. Efficient resource use and operative scheduling of the enterprises are of significant economic effect. Thus, it is required to solve the problems of operative planning of activities by specific vehicles as the means providing delivery of repair crews for emergency order service in terms of a specialized transport enterprise being a business unit of Illich Iron & Steel Works PJSC (Mariupol).

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Literature review. Current state of the development of motor transport is characterized by a growing role of the specialized road vehicles since in the near future they will be preferable for transportation in the context of different branches of economy [1]. Like any other production enterprise, a carrier operator, engaged in transportation within a logistic delivery system, [2] should aspire to the increased amount of its product, and to its sales [3] to improve their own financial and economic, technological, and technical indices or to maintain their high level [4]. It is important for logistic system to organize efficient transport service for mining and metallurgical enterprises with the minimum costs and maximum implementation level of modern managerial decisions [5], IT [6], and Industry 4.0 principles [7].

Since global dynamics of the external environment of enterprises continues its growth, it becomes more and more important to maintain managerial systems for organizational flexibility [8]. The authors propose collaboration-based managerial systems [9]; systems of quality evaluation and cost minimization [10]; corporate structure systems [11]; feedback systems with uncertainty consideration [12]; forecasting systems based upon fuzzy neural model [13]; and information control systems [14]. The solutions are costly ones as for the system development and its adaptation in the context of a relevant production complex.
Current state of the development of methods and mathematical apparatus has resulted in the origination of the foundations to solve new application problems whose practical utility is evaluated with the help of a high production system in any sphere of activities inclusive of mining production and metallurgical one [15, 16]. Probable and fuzzy values as the elements of mathematical statistics apparatus are the most popular methods [17]. They are the methods making it possible to describe stochastic nature of a service market demand as well as a system of interaction between the system subjects. Many decisions are based upon the queuing theory being a very useful method to develop complex models with probabilistic parameters and cross ratios between certain elements of the system. The method is also very helpful to determine the optimum number of service channels with the appropriate demand levels [18, 19].

**Purpose** is to identify the efficient managerial system for specialized transport enterprises under the conditions of a variable demand while optimizing parameters and reducing costs.

**Objectives of the study are:**
- to develop a mathematical model of order service system for the specialized transport enterprise while performing emergency repairs at mining and metallurgical companies; 
- to identify stages of solving the problem concerning the development of the efficient management system for a specialized transport enterprise; 
- to formulate analytical models for expenditures connected with service orders by mining and metallurgical companies and to analyze the results.

**Methods.** A process of rendering services by the specialized transport enterprise should involve a desire to minimize costs at each stage involving the maximized productivity in terms of compliance with time limits and cost reduction. The study considers the specialized transport enterprise being a business unit of Illich Iron & Steel Works PJSC (Mariupol), which provides scheduled maintenance as well as accident elimination in the production area of mining and metallurgical companies. The system of customer services is regarded in terms of the varied demand for the accident order execution. That is why operational planning of activities by the specialized vehicles and repair crews will be considered from the viewpoint of a random order inflow. According to a procedure of order execution, applications inflow randomly; thus, their execution time is a random value (Fig. 1).

It is proposed to evaluate the system functioning with the help of two levels: in terms of service parameters ($K$) and expenditures connected with the enterprise order service ($C$).

First, we consider level one of the order service system. The level involves the parameters in terms of which the system functioning is evaluated: ability of the system to execute each of the orders; likelihood that all repair crews will participate in new order execution; likelihood that during working hours the crews will not be able to execute the order; likelihood that expectation period before the repair start will exceed average time of the repair expectation; mathematical expectation of the queue length; and the number of free repair crews.

The system of order service belongs to the queuing system: a lossless system (i.e. the application will expect its service until execution); inflow of applications to the system is a random variable belonging to a simple inflow; order execution time is a random variable. In this context, the following limitations are involved [20]: the number of orders is not limited; application inflow belongs to a simple one; and unilateral indicators of the system evaluation are used.

Let us assume that the moments of application submission is a random variable; thus, inflow of the orders is a random one. Hence, the probability that accurate number $m$ of the application will be submitted during $t$ time is [20]

$$Y_m = \frac{(\eta \cdot t)^m}{m!} \cdot e^{-\eta \cdot t},$$

where $\eta$ is the average number of service orders per reasonable time, $\nu$ is the order time, $t$ is time, hours; $m$ is the number of orders, units.

If $m$ increases, then probability decreases rapidly in terms of $m > \eta \cdot t$ since in terms of the equation, the denominator starts undergoing its rise faster than the numerator.

Let us assume that repair time is a random value. Taking into consideration the number of crews within the service system, average time for one order execution is determined as follows

$$\lambda = \frac{n}{\nu},$$

where $\nu$ is the number of orders which may be executed by all the crews, units; $n$ is the number of crews within the service system, units.

A distribution law parameter is identified taking into consideration the fact that the time follows the distribution law indicator

$$\gamma = \frac{1}{\lambda}.$$

Capability of the system to execute all the orders is determined with the help of the inequation

$$\eta \geq n. \frac{\gamma}{\gamma}$$

If the number of repair crews within the system is less than the ratio, then the queue will increase constantly. As a result, either the system balance will take place demonstrating itself as a refusal from following orders to restore or stability or its complete failure. If the number of the repair crews far exceeds the ratio (more than per a system), it can be considered as that being underloaded (i.e. its potential is not used completely). The dependence makes it possible to define such a failure probability as well as potential probability to improve its efficiency.

The following formula determines the probability that at the moment of a new order receipt for repair or accident prevention all the crews are involved

$$\Omega = \frac{\gamma \cdot P_k}{(n-1)!(\eta \cdot \gamma - \eta)} \frac{1}{\gamma},$$

where $P_k$ is the probability that all the crews are not involved at the moment of a new order receipt. It is identified taking into consideration the additional transition parameter

$$P_k = \frac{1}{\gamma} \cdot \frac{k}{(n-1)!(\eta \cdot \gamma - \eta)} \frac{1}{\gamma},$$

where $k$ is the additional transition parameter.
The probability that during a shift the crew will not be able to respond to the order obtained early is

\[ P(\beta) = \Omega \cdot e^{-\gamma t}, \]

where \( \beta \) is expectation time for the service start.

The index helps to evaluate the share of orders execution of which will start after the determined period. To do that, it is required to apply a dependence determining the number of orders still expecting to be completed after the certain period has finished

\[ m(z) = P(\beta) \cdot \eta. \]

The index helps to consider customer complaints as well as violation of contractual relationship.

Average time for repair expectation depends upon the previously determined values

\[ T = \frac{\Omega}{n \cdot \gamma - \eta}. \]

The index describes average time for repair expectation. Depending on regulatory data, it can also be used to evaluate quality of the system functioning.

The probability that expectation time for repair start will exceed average expectation time for the repair is

\[ P(\beta > t) = \Omega \cdot e^{-\gamma t}. \]

Moreover, it is possible to identify the probability that the repair will start no longer after \( T \)

\[ P(\beta \leq t) = 1 - P(\beta > t). \]

Mathematical expectation of a queue length is

\[ M = \frac{P_n \cdot \eta}{n \cdot \gamma \left( 1 - \frac{\eta}{n \cdot \gamma} \right)^2}, \]

where \( P_n \) is the probability that the number of orders will be less than the number of crews

\[ P_n = \frac{1}{n!} \left( \frac{\eta}{\gamma} \right)^n \cdot \eta \cdot \gamma. \]

Actually, the probability demonstrates the average number of orders which will wait for execution in terms of constant laws of a random value distribution.

The average number of noninvolved crews is

\[ R = \sum_{k=0}^{n-1} \frac{n-k}{k!} \left( \frac{\eta}{\gamma} \right)^k \cdot \frac{\eta}{\gamma}. \]

Consideration of the determined index within the model makes it possible to assume that it is expedient to rationalize the number of crews to improve the system efficiency.

The identified approach becomes a basis to form schematic representation of stages to solve the problem concerning the development of the efficient managerial system for the specialized motor transport enterprise to service customers while performing both preventive and emergency repairs under the conditions of variable demand (Fig. 2). Stage one evaluates the
Stage two analyzes possibilities of the crew involvement or noninvolvement at the moment when a repair order is obtained. If probability one is rather good, then there is a chance to increase the number of the crews. If probability two is rather good, then it is necessary to decrease the number of the crews. The probability that during a working day a crew will not be able to execute repair order is evaluated as follows. If the number of orders which execution improbability is great (i.e. more than 15 %), then the system should be modified. If the number is small (i.e. less than 5 %), then the system can be considered as a stable one in terms of the parameter.

Stage three analyzes average time of an order execution. Preliminary analysis of a probability for an object to be under repair during time of order delivery is recorded. Difference in the crew delivery process and maximum expectation time is responsible for a maximum index value exceeding of which is indicative of the irrationality of the developed service system. Comparison of the limited index value with its actual value makes it possible to substantiate the following improvement of the order service system. Probability of the average expectation time for execution exceed is the additional index used to supplement the previous one. It helps to analyze the order share which will not be processed during the average expectation time.

The final stage four analyzes a queue taking into consideration its length. A long queue affects very negatively the system efficiency indices. Length of the queue speaks for the necessity to improve either the system structure or the repair operation schedule. If all the indices (or some of them) do not comply with the requirements of the service system, then their improvement possibilities are analyzed. To do that, certain indices are recorded; then, the system parameters, in terms of which the indices may achieve relevant efficiency level, are determined inversely.

Hence, determination of the efficient order service system at stage one can be represented in the form of the function

\[ K = f(p, \beta, T, P(\beta > r), P(\beta \leq r), M, P_e, R). \]

Let us calculate values of the function parameters for the defined conditions of the system functioning (Table 1) determined on the basis of the statistic data of the international vertically integrated group of steel and mining companies Metinvest, transportation unit of Illich Iron & Steel Works PJSC (Mariupol).

Assume that a shift lasts 9 hours a day. Assume the number of applications inflowing the system, units

<table>
<thead>
<tr>
<th>Parameter</th>
<th>Number of crews, units</th>
<th>One order execution, hours</th>
<th>Number of applications inflowing the system, units</th>
</tr>
</thead>
<tbody>
<tr>
<td>Minimum</td>
<td>2</td>
<td>0.5</td>
<td>1</td>
</tr>
<tr>
<td>Average</td>
<td>3</td>
<td>5.75</td>
<td>2.5</td>
</tr>
<tr>
<td>Maximum</td>
<td>4</td>
<td>12</td>
<td>6</td>
</tr>
</tbody>
</table>

Then evaluate efficiency of the system functioning while determining the costs to service orders by an enterprise (\(C_i\)) taking into consideration the expenditures connected with: repair; crew delivery to destination point and back; operation of vehicles of the specialized transport enterprise; preventive activities; and dead time of the repair crews during a work expectation period.

\[ C_i = \sum_{i=1}^{5} \eta_i. \]

Expenditures, connected with repairs, take into consideration the time for order execution \(t_{pp}\), and the job costs \(S_{pp}\)

\[ C_i = t_{pp} \cdot S_{pp} \cdot n \cdot (1 + \Omega). \]

Expenditures, connected with the delivery of a repair crews to the destination point and back, are determined using the delivery time \(t_d\) and its costs \(S_d\)

\[ C_i = t_d \cdot S_d \cdot n. \]

Expenditures, connected with the operation of the specialized transport enterprise vehicles, are determined as follows

### Calculation results concerning functioning indices of a system for customer service

<table>
<thead>
<tr>
<th>Functioning index of the service system</th>
<th>The index value</th>
<th>Boundary value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of crews, units</td>
<td>2</td>
<td>3</td>
</tr>
<tr>
<td>1 Probability that all crews will be noninvolved when a new application is available</td>
<td>0.14</td>
<td>0.18</td>
</tr>
<tr>
<td>2 Probability that all crews will be involved when a new application is available</td>
<td>0.84</td>
<td>0.20</td>
</tr>
<tr>
<td>3 Probability that the application, submitted at the beginning of the working day, will not be executed</td>
<td>0.11</td>
<td>0.03</td>
</tr>
<tr>
<td>4 Average time of the repair expectation, hours</td>
<td>0.84</td>
<td>0.17</td>
</tr>
<tr>
<td>5 Probability that actual expectation period of the order execution will exceed the average one</td>
<td>0.36</td>
<td>0.16</td>
</tr>
<tr>
<td>6 Probability that the execution will start no later than in a day</td>
<td>0.64</td>
<td>0.84</td>
</tr>
<tr>
<td>7 Probability that the number of orders will be less than the number of crews</td>
<td>0.15</td>
<td>0.10</td>
</tr>
<tr>
<td>8 Mathematical expectation of a queue length, units</td>
<td>1.8</td>
<td>0.2</td>
</tr>
<tr>
<td>9 Average number of the noninvolved crews, units</td>
<td>0.21</td>
<td>0.74</td>
</tr>
</tbody>
</table>
The delay costs are calculated on the basis of mathematical expectations of the parameters. Table 3 shows mathematical expectations of the parameters. The number of vehicles corresponds to the crew number, and the number of orders (Table 1). Nine series of the experiments will be carried out for two parameters and three levels. Two parameters were selected to develop three plans of the experiments (they correspond to the function calculation. Hence, determination of the efficient system for order service at level two can be represented in the form of the function

\[ C_3 = t_{pp} + t_{d} + t_e \cdot S_e \cdot a, \]

where \( t_e \) is the expectation time; \( S_e \) is the operation costs of the vehicles, and \( a \) is the number of automobiles.

Expenditures, connected with the preventive activities, take into consideration time, spent for them \( t_{pp} \), their cost \( S_{pp} \), and execution level of the total order amount \( R_n \).

Expenditures, connected with the crew dead time in the expectation of working activities, are calculated on the basis of the delay costs \( S_{on} \):

\[ C_3 = t_{pp} \cdot S_{pp} \cdot n \cdot R_n \cdot (1 + \Omega). \]

Hence, determination of the efficient system for order service at level two can be represented in the form of the function

\[ C_3 = f(t_e, S_e, R, \Omega, n, a, \eta), \]

where

\[ t_e = (t_{pp}; t_{d}; t_e; T; t_{pp}); \]

\[ S_e = (S_{pp}; S_{pp}; S_e; S_{pp}; S_{pp}). \]

The output influence parameter data was determined for the function calculation. Two parameters were selected to develop three plans of the experiments (they correspond to the number of the working crews) (Table 2): time to execute one order and the number of orders since they exert the influence on the result (Table 4). The minimum service costs were obtained when four repair crews were involved and minimum influence parameter values at the expense of expectation time savings.

Let us carry out regression analysis to analyze the effect of influence parameters on the costs [14]. The models were developed with the help of MS Excel having the embedded program to calculate linear regression and power function with nonzero coefficient. Analysis of the results helped to identify a power-form regression model with a nonzero coefficient where each index points to the degree of the relevant factor influence on the resultative factor. It has been defined that the model is the most adequate one since the values of the R-squared index are near-one being equal to 0.99. Moreover, coefficient values of the regression model were also examined in terms of values of a standard error, \( t \)-statistics, \( P \)-value, low value, and high value. The models take into consideration the indices of execution time per one order and the number of the orders since they exert the influence on the result (Table 4).

The developed models are applicable to identify the projected cost values to execute orders by vehicles of mining and metallurgical companies depending upon the number of repair crews and taking into consideration certain changes in the service time and the number of orders.

**Conclusions.** The analysis of the developments has demonstrated that despite numerous available approaches to improve the system of enterprise managements, proposing modern methods and models, it is required to develop cost-effective and adaptive methods aimed at the identification of the efficient management system for the specialized transport enterprise. The approach considers the represented system as a multichannel queue system with expectation and lock-free queue.
The developed mathematical model to service orders by the specialized transport enterprise exemplified by a business unit of Illich Iron & Steel Works PJSC (Mariupol) while executing emergency repair activities at the enterprise makes it possible to involve various probability factors (i.e. moments of application inflow, service time, and others).

Certain stages concerning solving the problem to develop the efficient management system for the specialized transport enterprise have been defined. Implementation of the stages will help to make managerial decisions as for the variation in the number of repair crews, vehicles and so on. The proposed approach was applied to develop a program code within MS Visual Studio environment using programming language C# for determination of the optimum parameters for the specialized transport enterprise management. The abovementioned helped to identify the conditions under which it is efficient to use the enterprise resources for order service.

Analytical models to define expenditures, connected with service orders by mining and metallurgical companies, have been developed. The modeling results helped to identify the values of each expenditure item as well as the parameter influencing the estimated figure in the form of a power function. In future, the regression models will make it possible to evaluate the potential of the specialized transport enterprise exemplified by a business unit of Illich Iron & Steel Works PJSC (Mariupol) and to make operative decisions for the efficient performance of the main production units in the system of other enterprises of mining and metallurgical branch.

References.

Визначення ефективної системи управління спеціалізованим транспортним підприємством

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Мета. Визначити ефективну систему управління спеціалізованим транспортним підприємством в умовах змінного попиту за раціоні за оптимізації параметрів і зменшення витрат.

Методика. Використовуючи принципи системного підходу та спираючись на апарат теорії масового обслуго-
цією. Побудовані моделі дозволять в оперативному режимі визначати оптимальні умови обслуговування та інші. Також формалізовані витрати на обслуговування замовлень, за якими визначаються оптимальні умови, а на основі їх значень і параметрів впливу отримані регресійні моделі у ступеневій формі з ненульовим коэфіцієнтом. Побудовані моделі дозволяє в оперативному режимі визначати оптимальні умови обслуговування замовлень та приймати управлінські рішення щодо варіації кількості ремонтних бригад, кількості автомобілів тощо.

Наукова новизна. У роботі вперше запропоновано підхід щодо визначення ефективної системи управління спеціалізованим транспортним підприємством на основі теорії масового обслуговування, з урахуванням системного підходу до взаємодії виробничих та транспортних підприємств. Також побудовані прогнозні моделі, що визначають оптимальні умови обслуговування замовлень, за якими визначаються оптимальні умови, а на основі їх значень і параметрів впливу отримані регресійні моделі у ступеневій формі з ненульовим коэфіцієнтом. Побудовані моделі дозволяє в оперативному режимі визначати оптимальні умови обслуговування замовлень та приймати управлінські рішення щодо варіації кількості ремонтних бригад, кількості автомобілів тощо.

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Ключові слова: система управління, спеціалізоване транспортне підприємство, теорія масового обслуговування, витрати

Определять эффективную систему управления специализированным транспортным предприятием

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Цель. Определить эффективную систему управления специализированным транспортным предприятием в условиях изменяющегося спроса за счет оптимизации параметров и уменьшении затрат.

Методика. Используя принципы системного подхода и опираясь на аппарат теории массового обслуживания, предложен подход к определению эффективной системы управления специализированным транспортным предприятием. Для построения регрессионных моделей формализованные затраты на обслуживание заказов и, с помощью регрессионного анализа, определен уровень влияния параметров системы на оценочный показатель.

Результаты. Анализ теоретических разработок показал, что, несмотря на большое количество разработанных подходов по совершенствованию систем управления предприятиями различных отраслей, в которых предлагаются современные методы и модели, необходимо разработать именно незатратную и адаптивную систему. В работе впервые предложен подход к определению эффективной системы управления специализированным транспортным предприятием на примере Частного Акционерного Общества «Марийпольский металлургический комбинат имени Ильича», на двух уровнях: по параметрам обслуживания и затратам на обслуживание заказов предприятия. Для этого разработана математическая модель системы обслуживания заказов, которая учитывает различные вероятностные факторы (моменты поступления заказов, время обслуживания и другие). Такие формализованные затраты на обслуживание, по которым определяются оптимальные условия обслуживания, определять оптимальные условия обслуживания и принимать управленческие решения при варьировании количества ремонтных бригад, количества автомобилей и др.

Научная новизна. В работе впервые предложен подход к определению эффективной системы управления специализированным транспортным предприятием на основе теории массового обслуживания, с учетом системного подхода в взаимодействии производственных и транспортных предприятий. Также построены прогнозные модели определения затрат на обслуживание заявок горнодобывающих и металлургических компаний в зависимости от количества ремонтных бригад, времени обслуживания и числа заказов.

Практическая значимость. Разработанный подход является теоретической основой для совершенствования взаимодействия специализированных транспортных предприятий и горнодобывающих и металлургических компаний. Полученные модели позволят построить эффективную систему управления на основе определения рационального количества ремонтных бригад и автомобилей на автотранспортном предприятии, что, в свою очередь, уменьшит затраты на эксплуатацию ресурсов.

Ключевые слова: система управления, специализированное транспортное предприятие, теория массового обслуживания, затраты

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